



## **Nextrials' Ranking Surges on the 2008 Inc. 5000, Reflecting Three-Year Sales Growth of 155 Percent**

*Nextrials selected as one of the fastest-growing private companies in the U.S.*

**San Ramon, CA – August 25, 2008** – Nextrials, Inc., ([www.nextrials.com](http://www.nextrials.com)) a leader in clinical research software and services, improved its ranking on the 2008 Inc. 5000 list of the fastest-growing private companies in America, coming in at No. 2,364 with a 155 percent sales growth over the last three years. This growth rate beats the national average for private companies and places Nextrials in the top 100 businesses in the San Francisco-Oakland-Fremont, CA area.

“Nextrials continues to make market inroads as one of the leading developers of software and services for the pharmaceutical, biotechnology and medical device industries,” noted James Rogers, co-founder and CEO of Nextrials. “The improvement in our Inc. 5000 ranking this year is a direct result of the tremendous effort our employees have expended to deliver superior customer service and software tools that address real client needs -- setting us apart from our competition and helping us achieve record sales.”

The Inc. 5000 is a comprehensive look at American entrepreneurs. To be considered, companies must be U.S.-based and privately held, for profit, independent – not subsidiaries or divisions of other companies – and, as of December 31, 2007, have achieved at least \$200,000 in revenue in 2004, and \$2 million in 2007. The 5000 companies that made the list reported aggregate revenue of \$185 billion and median three-year growth of 147 percent. Complete results of the Inc. 5000, including company profiles and a list of the fastest-growing companies that can be sorted by industry and region can be found at [www.inc5000.com](http://www.inc5000.com).

“Our second annual Inc. 5000 continues the most ambitious project in business journalism,” said Inc. 5000 project manager Jim Melloan. “The Inc. 5000 gives an

unrivalled portrait of young, underreported companies across all industries doing fascinating things with cutting-edge business models, as well as older companies that are still showing impressive growth.”

**About Nextrials, Inc.**

Founded by pharmaceutical researchers in 1999, Nextrials offers today’s most novel products and services for speeding the delivery of life-saving drugs and medical devices to market. Prism<sup>®</sup>, its award-winning Electronic Data Capture (EDC) solution, has been used at over 1,000 research sites to streamline the initiation and management of clinical trials. The company is headquartered in the San Francisco Bay area. For more information, visit [www.nextrials.com](http://www.nextrials.com) or call 925-355-3000. A podcast by co-founder and CEO James Rogers on the incorporation of electronic health records into the clinical trial process is also available at <http://pharmavoices.com/podcasts>.

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